

Nephrology Care Alliance: Joining Forces in Kidney Care



It's a dynamic time for kidney care delivery. With health care costs on the rise, payors and the government are looking to delegate costly, chronically ill patients, such as people with chronic kidney disease (CKD), to providers. At the same time, nephrologists face mounting pressures in their CKD practices, including intense competition, declining economics, constant regulatory changes, and reimbursement that is tied to total cost of care in addition to quality. It's time to address these shifting dynamics.



Value based care is here.



Partnering is the best path forward to participate in value-based care.



DaVita has been a leader in kidney care innovation for 20 years.

Defining the Future of Kidney Care

DaVita is collaborating with nephrologists to define the future of kidney care. By leveraging our complementary capabilities, we can realize integrated kidney care across the continuum for patients and help lower total cost for the system—all while nephrologists sustain their independent practices. We call this opportunity Nephrology Care Alliance (NCA). This alliance gives nephrologists the opportunity to participate in valued based care models for CKD and end stage kidney disease (ESKD), leveraging DaVita's decades of experience and established tools and programs.

An Integrated Approach

By joining NCA, nephrologists can access tools and purchase services under five key offering categories that aim to improve patient outcomes.

Data Analytics

- CKD Insights is a predictive analytics service that provides models for identifying CKD patients who are likely to transition to ESKD, enabling physicians to better manage patients during this critical phase in CKD progression.

Why Join Nephrology Care Alliance?

- DaVita has a track record of success in ESKD partnership and 10+ years of experience with CKD care management.
- DaVita has payor contracts at a national scale, as well as the actuarial skill and balance sheet needed to take on full financial risk including providing clinical incentives for eligible practices.
- DaVita has developed, and are continuing to develop with nephrologist input, tools and resources such as predictive analytics that can help physicians to differentially improve CKD outcomes.
- More than 1,300 of your peers have already signed Letters of Agreement (LOA) to join NCA, and that number continues to grow.



Electronic Health Medical Records

- CKD EHR by Epic pairs DaVita's focus on kidney care expertise with Epic's technology platform, giving nephrologists the tools to help deliver high quality care to CKD patients.

Telehealth

- NCA has collaborated with Mend VIP Inc. to offer an opportunity to work with a proven telehealth solution to deliver seamless patient care to CKD patients.

Care Coordination Services

- Advanced Practitioner recruitment and educational training tools make hiring easier.

Educational Materials

- Kidney Disease Education (KDE) content is a 4-module patient education resource for Nephrologists to access and use with their CKD patients. The curriculum meets all requirements for KDE reimbursement as defined by CMS, is delivered with animations that are simple and easy to understand, and promotes interaction between the clinician and patient.
- Primary care physician (PCP) education to help improve management of late-stage CKD by providing the clinical circumstances for appropriate referral of CKD patients to nephrologists.

Program Administration and Account Management Services

- Administrative services provide the contracting, reporting, forecasting and financial reconciliation necessary for government program participation.

The future of kidney care starts now. What we have described above is only a subset of the tools and services that will be available through NCA. By joining NCA, nephrologists will get specialized tools and focused support to help them improve kidney care delivery and facilitate better patient outcomes.

To get started, email contact@nephalliance.com or visit NephrologyCareAlliance.com.



Physician Leadership

- A team of experienced, independent physicians leads NCA and is helping to shape the alliance mission, structure and offerings.
- NCA is headed by Chief Medical Officer Leslie Wong, MD, a nationally-recognized nephrologist and value-based care expert from Cleveland Clinic.
- Alliance members are invited to give input on key topics to aid in program design.